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King Arthur's Tools Secures GSA Contract Award

King Arthur's Tools wins GSA Schedule Contract Award GS-21F-0194W from the General Services Administration for Federal Supply Schedule 5130

Tallahassee, Fla. --King Arthur's Tools successfully completed and submitted a GSA Schedule Application that met the requirements for a GSA Schedule Contract Award. A GSA Schedule Contract provides pre-approval to do business with the government in a streamlined manner that is not subjected to a formal bidding process and includes fixed pricing. GSA Schedule contracts allow government agencies to purchase a wide variety of products and services from certified businesses, including small businesses, at prices considered by the government to be fair. King Arthur's Tools is now certified to service the Federal government. Companies can do business with the Federal government, even state and local governments, if they have been awarded a contract through the GSA Schedule Program. Federal officials appreciate GSA Schedules as a means of procuring goods and services, knowing that companies on GSA Schedules have been qualified by GSA.

"It's been a long standing goal to do business with the Federal Government. Though the application process is arduous and not for the faint of heart, we believe the long term benefits will bring value and jobs to Tallahassee," said Arthur Aveling, president of King Arthur's Tools. The contract is for five years, renewable three times so in effect the contract is for 20 years. King Arthur's Tools worked with GSA Preview in Tampa which specializes in securing GSA Schedule Awards. "Without them, we would never have been able to navigate the process to be able to win the award," Aveling added.

The Economic Development Council of Tallahassee/Leon County (EDC) and its International Business Development program have also been instrumental in the success of this local business looking to expand and create more jobs. Through a connection the EDC made with the St. Maarten/Tallahassee Sister City Program, a catalyst was launched for King Arthur's Tools and the company was provided with much needed access to eight Caribbean markets.

"This new venture will once again allow our company to increase its facility size, in addition to the 50 percent growth it underwent last year," said Aveling.

About King Arthur's Tools:

Known for its quality products, King Arthur's Tools® is a local family owned business. They have been the world leader in the development of specialized carving tools for a diverse multitude of applications and industries for almost 20 years.

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