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King Arthur's Tools awarded GSA Schedule contract

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King Arthur's Tools, the Tallahassee-based producer of specialty wood-cutting and carving tools, has been awarded a five-year GSA Schedule contract, qualifying the company for participation in purchasing by federal agencies and departments.

"I have no idea where this contract may lead, but it will bring value, benefits and jobs to Tallahassee," said company President Arthur Aveling.

A GSA Schedule contract, awarded by the federal government's General Services Administration, enables a company to provide its product or service for a set price to any number of government purchasers without having to submit bids on each procurement. Aveling said the effect is preapproval to do business with the government in a streamlined manner.

GSA Schedule contracts allow government agencies to purchase a variety of products and services from certified businesses, including small firms, at prices the government considers to be fair.

"We intend to aggressively market to the military and other federal and state departments involved in construction and maintenance, but we can even sell to United Nations countries," Aveling said.

The application and approval process took six months. Aveling credited the assistance his company received from the firm GSA Preview in Tampa for his success in navigating the approval process.